

Directorate of Maharashtra Fire Services

Minutes of the Pre-Bid Meeting held on 28.07.2011

A Pre-Bid Meeting of the Technical Committee along with Bidder was called at M.I.D.C. Andheri office under the Chairmanship of Shri. M.V. Deshmukh, Director, Maharashtra Fire Services on 28.07.2011 at 11.30 hrs. in connection with Sealed Tenders called for Supply of Aerial Ladder Platform & Turn Table Ladders The followings were present for the meeting.

Sr. No	Name & Designation	Name of Office
01	Shri. M. V. Deshmukh, Director, Maharashtra Fire	Directorate of Maharashtra Fire Services, Mumbai
02	Shri. S. S. Shinde Chief Fire Officer	Mumbai Municipal Corporation
03	Shri. S. S. Warick, Dy. Chief Fire Officer	Maharashtra Industrial Development Corporation, Mumbai
04	Shri. A. C. Mahajan, Chief Fire Officer	Nasik Municipal Corporation, Nashik
05	Shri. A. P. Mandke. Chief Fire Officer	Thane Municipal Corporation, Thane
06	Shri. R.C. Chaudhari. Asst. Divnl. Fire Officer	Mumbai Municipal Corporation Mumbai
07	Shri. D. P. Potphode, D.F.O. Special Invitee	Maharashtra Industrial Development Corporation, Mumbai
08	Shri Pravin Hindlekar, Superintendent	Directorate of Maharashtra Fire Services
09	Shri. C. M. More. OSD to Director	Directorate of Maharashtra Fire Services

Following members communicated their regret to attend this meeting due to their pre-occupation, however they have requested that the copy of MoM be sent to them to enable them to offer there remarks, which is any case we circulate minutes of meeting as a part of our standard practice.

Sr. No	Name & Designation	Name of Office
01	Shri S.D Puranik Asst. Director	Directorate of Account & Treasuries, Mumbai
02	Shri. Rajiv Ambikar, Desk Officer	Urban Development Department, Mantralaya
03	Mr. Ram Zanvar	Dy. Director, Municipal Administration

Following representatives from various agencies have also attended this pre-bid

Sr. No.	Name	Name of Office / Firm
01	Shri. Dean Roy	Joseph Leslie-Dragon Mfg. Pvt. Ltd./ IVECO
02	Shri. Udit Agarwal	Brijbasi Fire Safety / Magirus
03	Shri. R.B. Shah	Brijbasi Hi Tech Udyog / Magirus
04	Shri. Rajesh Salot	Vijay Fire Services & Pumps Ltd. / Morita
0	Mr. Mayank	Oshkosh India

At the outset Shri M.V. Deshmukh, Director Maharashtra Fire Services and chairman of the committee welcomed the members present for the meeting. He then explained to the present members that those representatives who have paid the tender document will only be allowed to attend the meeting. However, the representatives explained that there were no clear instruction in tender document in this regards. The Director, MFS told them this is a normal practice, however, explicit mention in the tender.

The Director further informed that those who will pay the tender document fee in next 2-3 days will be provided the copy of minutes of Pre-Bid Meeting. The modification in the Tender document in line with MoM shall be treated as deemed to the part and partial of tender document. Director, MFS Further explained that this is a Global tender and only the Principle Manufacturers should participate for the bid, However the bidder can appoint their local channel partner for after sales service.

All the Bidders were requested to explain their suggestions/difficulties in the rate contract tender document. After deliberate discussion, the points suggested by the bidder and the final decision taken in this respect are as follows.

It was also explicitly communicated by the Director, M.F.S. that the bidders who actively participate in this Rate Contract Tenders will be given due weighted / credit in the future Rate contract Tenders evaluation.

Common Points raised and deliberated in the pre-bid meeting are as under :-

Sr. No.	General Issue	Clarification
1.	Earnest Money Deposit (EMD)	<ul style="list-style-type: none"> • EMD will remain unchanged Aerial Ladder Platform & Turn Table Ladder • There will be no change in the mode of payment, it should be through Demand Draft only.
2.	Security Deposit (SD)	<ul style="list-style-type: none"> • SD will remain unchanged. • There will be no change in the total security Deposit, the prescribed amount & mode will be unchanged as specified in the tender documents. • However, the Director, MFS clarified that, the amount of security Deposit will be pro-rata divided amongst all successful bidders.
3.	Extension of Time limit for submission of tenders	The request made by all the representatives is considered and time is extended for 2 weeks.
4.	Turnover	The amount of Turnover will not be relaxed however; general Turn Over of company in fire business will be considered.
5.	Stage wise inspection	Stage wise inspection will not be possible only final Inspection will be carried out , this inspection will be carried out by team of 5 Members team at the Manufacturers original site , in addition to training clause as specified in the tender document.
6.	Price Schedule (PS)	The amount should be F.O.B & C.I. F. cost.

Specific Points :-

Sr. No.	Issue	Clarification
	Turn Table Ladder	
	General Discussion	The Technical requirements specified in this tender document will be a optimum requirements. If any agency want to offer any additional features or added advantages will be welcomed, but the cost component will not be changed and the comparison will be done on cost only. However the bidder may offer a optional offers
	Height criteria	Committee agreed for changes as Mentioned below
	30 Mtrs to 35 Mtrs should be changed	Minimum 30 Mtrs. (Height to working cage bottom)
	40 Mtrs to 45 Mtrs should be changed	Minimum 40 Mtrs. (Height to working cage bottom)
	50 Mtrs to 55 Mtrs should be changed	Minimum 50 Mtrs. (Height to working cage bottom)
	Chassis	It was clarified by the Director MFS that the supply of chassis will be supplied by the concerned bidder. Probably the chassis will be Volvo/ Mercedes / Man or any equivalent make. However Homologation from the appropriate authorities will be the responsibility of concerned bidders
	Minimum 30 Mtrs.	Volvo/ Mercedes / Man or any equivalent make. 4 x 2
	Minimum 40 Mtrs.	Volvo/ Mercedes / Man or any equivalent make. 4 x 2 OR 6 x 4
	Minimum 50 Mtrs	Volvo/ Mercedes / Man or any equivalent make. 6 x 4 OR 8 x 4
	EN Standards.	EN 14044 / EN 1777 & en 280 should be deleted
	Probable Quantity of vehicle	The exact quantity of vehicles will not be ascertained;
	Warrantee Period of 36 months	Instead of warrantee of 36 months it will be 24 months, However the Comprehensive service maintenance period will start after completion of this warrantee period
<ul style="list-style-type: none"> As requested by all the bidders , It has been decided that Operating requirements & dimension, suitable changes should be accordingly and modified tender documents should be uploaded on website with due modifications. The committee has also agreed for these suggestions. 		

Sr. No.	Issue	Clarification
	Aerial Ladder Platform	
	General Discussion	The Technical requirements specified in this tender document will be a optimum requirements. If any agency want to offer any additional features or added advantages will be welcomed, but the cost component will not be changed and the comparison will be done on cost only. However the bidder may offer a optional offers
	Height criteria	Committee agreed for changes as Mentioned below
	30 Mtrs to 35 Mtrs should be changed	Minimum 30 Mtrs. (Height to working cage bottom)
	40 Mtrs to 45 Mtrs should be changed	Minimum 40 Mtrs. (Height to working cage bottom)
	50 Mtrs to 55 Mtrs should be changed	Minimum 50 Mtrs. (Height to working cage bottom)
	60 Mtrs to 65 Mtrs should be changed	Minimum 60 Mtrs. (Height to working cage bottom)
	Chassis	It was clarified by the Director MFS that the supply of chassis will be supplied by the concerned bidder. Probably the chassis will be Volvo/ Mercedes / Man or any equivalent make. However Homologation from the appropriate authorities will be the responsibility of concerned bidders
	Minimum 30 Mtrs.	Volvo/ Mercedes / Man or any equivalent make. 4 x 2
	Minimum 40 Mtrs.	Volvo/ Mercedes / Man or any equivalent make. 4 x 2 OR 6 x 4
	Minimum 50 Mtrs	Volvo/ Mercedes / Man or any equivalent make. 6 x 4 OR 8 x 4
	EN Standards.	EN 14043 / EN 14044 & EN 280 should be deleted
	Probable Quantity of vehicle	The exact quantity of vehicles will not be ascertained;
	Warrantee Period of 36 months	Instead of warrantee of 36 months it will be 24 months, However the Comprehensive service maintenance period will start after completion of this warrantee period
<ul style="list-style-type: none"> As requested by all the bidders , It has been decided that Operating requirements & dimension, suitable changes should be accordingly and modified tender documents should be uploaded on website with due modifications. The committee has also agreed for this suggestions. 		

This Pre-bid meeting minutes will be part & partial of this RC tenders. Bidder has to submit these minutes duly signed along with the tender documents.

The dates for submission of tender document will be extended up to 2 weeks and the details about the extension of time limit and modified tender documents will be uploaded on website of www.maharashtrafireservices.org.

The meeting then concluded with a vote of thanks.

(R. Zanwar)
Assistant Director
Directorate of Mun. Administration
Committee Member

(S.S. Warick)
Dy. Chief Fire Officer,
M.I.D.C.,
Committee Member

(A.C. Mahajan)
Chief Fire Officer
Nashik Municipal Corporation
Committee Member

(A.P. Mandke)
Chief Fire Officer
Thane Municipal Corporation
Committee Member

(R.C. Chaudhari)
Asst. Divisional Fire Officer,
Mumbai Fire Brigade
Special Invitee

(D.P. Potphode)
Divisional Fire Officer,
M.I.D.C.,
Special Invitee

(P.V. Hindlekar)
Suprintendant,
Maharashtra Fire Services

(C.M. More)
OSD to Director
Maharashtra Fire Services

(M.V. Deshmukh)
Director,
Maharashtra Fire Services
Chairman