

Directorate of Maharashtra Fire Services

Minutes of the Pre-Bid Meeting held on 21.05.2010 for

Supply of Portable Pumps, Delivery Hoses, Inflatable Emergency Light & Fire Fighting Equipments

A Pre-Bid Meeting of the Technical Committee along with Bidder was called at Andheri office under the Chairmanship of Shir M.V.Deshmukh, Director, Maharashtra Fire Services on 21.05.2010 at 11.30 hrs. in connection with Sealed Tenders called vide Tender Notice No. MFS/RC-2/2010, MFS/RC-3/2010, MFS/RC-4/2010 & MFS/RC-5/2010 Dated 09.04.2010 for Supply of Portable Pumps, Delivery Hoses, Inflatable Emergency Light & Fire Fighting Equipment respectively . The followings were present for the meeting.

Sr. No.	Name & Designation	Name of Office / Firm
01.	Shri. M.V.Deshmukh, Director, Maharashtra Fire	Directorate of Maharashtra Fire Services
02.	Shri. A.C.Mahajan, Chief Fire Officer	Nashik Municipal Corporation, Nashik
03.	Shri. A.P.Mandke, Chief Fire Officer	Thane Municipal Corporation, Thane
04.	Shri. S S Warick Dy. Chief Fire Officer	Maharashtra Industrial Development Corporation, Mumbai
05	Shri. D.P.Potphode, Divisional Fire Officer	Maharashtra Industrial Development Corporation, Mumbai
06	Shri. H.D.Parab, Assistant Divisional Fire Officer	Mumbai Fire Brigade
07	Shri. Kiran R. Hatyal, Senior Instructor	State Fire Training Center, Mumbai
08	Shri. Umesh Patil	M/s. Babalot Associates
09	Shri. Raghu Singh	M/s. ASKA
10	Shri. S.A. Haveliwala	M/s. Chhatariya Ruber

At the outset Shri M.V.Deshmukh, Director Maharashtra Fire Services welcomed the members present for the meeting. The objective and background of Rate Contract on Maharashtra was explained to all present bidders. All the Bidders were requested to explain their suggestions/difficulties in the rate contract tender document. After deliberate discussion the points suggested by the bidder and the final decision taken in this respect are as follows.

Sr. No	Issue	Clarification
01	Earnest Money Deposit- Shri. . Umesh Patil, of M/s. Babalot raised the issue that the EMD is too high and that it should be accepted in the form of Bank Guarantee.	The Committee unanimously decided that considering the number of "goods" and individual rate of each good, the EMD amount is relaxed. The new amount of deposits are accepted as follows. a) EMD for Portable Pump & Inflatable Light was reduced to Rs. 05 Lakh from the Rs. 10 Lakh. b) EMD for Delivery Hose & Equipment remains unchanged

02	<p>Security Deposit- Shri. . Umesh Patil, of M/s. Babalot also raised the issue that Security Deposit is also too high and it should not be value based but it should be based on percentage as per the number of vehicles.</p>	<p>The Committee unanimously decided that considering the number of “goods” and individual rate of each pump, Security Deposit may be relaxed. Following was approved</p> <p>a) Security Deposit for Portable Pump & Inflatable Light was relaxed to Rs. 15 Lakh from the Rs. 25 Lakh.</p>
03	<p>DGS&D Rate for Delivery Hose:- Shri. S.A. Haveliwala , of M/s. Chhatariya Rubber pointed out that Delivery Hoses as specified under State Rate Contract Tenders are already available on DGS&D, Govt. of India’s RC, and the same Rates may be considered.</p>	<p>The suggestion is well taken and it was decided by the Members that same may be brought in to notice of the Maharashtra Government and recommend for quashing of the Rate Contract Tender for Delivery Hose.</p>
04	<p>Qualification for Commercial Bid- Shri. Umesh Patil, of M/s. Babalot Associates raised the issue that as per the Clause No. 32 of Instruction to Bidder, the qualification criteria requested of 70 Marks is too high and may be relaxed.</p>	<p>The Committee after discussion, unanimously agreed that in order to raise healthy competition, relaxation can be considered. It was accepted to relax the condition of 70 Marks to 60 Marks as pre qualification for Bid.</p>
05	<p>Turn Over Shri. Umesh Patil, of M/s. Babalot requested that, As per the tender conditions the turnover is expected from the relevant product which purchaser intends to buy , this conditions should be relaxed to the extent that the turnover should be from the relevant product i.e. various capacities of pumps</p>	<p>The Committee after discussion, unanimously agreed that in order to raise healthy competition, relaxation can be considered, however the turnover from the business of Portable Fire Pumps used only for Fire Fighting purpose will be considered.</p>
06	<p>Engine Design- Shri. Umesh Patil, of M/s. Babalot raised the issue that as per Annexure A under the heading Design, the clause for Engine read as “ ----- confirming & certified to IS-10001” should be “Tested & Certified to IS 10001”</p>	<p>The suggestion is well accepted and necessary modification shall be made.</p>
07	<p>Battery Charger for pump Shri. Umesh Patil, of M/s. Babalot raised the issue that, we should add separate battery charger for pump</p>	<p>The Committee after discussion, unanimously agreed that, there is no need for an additional battery charger.</p>

08	<p>Spare Parts- Shri. . Umesh Patil, of M/s. Babalot requested that in line with the Clause No. 12 of Terms & Conditions of the Tender, The spares supplied by contractor during the warranty period to be paid extra at actual ,</p>	<p>The Committee brought to the notice that warranty is comprehensive, but also agreed that those parts which are liable to wear and tear due to mishandling can be charged extra. However the rates should be quoted in separate Annexure and these rates should be valid for 3 Years i.e. up to warranty period.</p> <p>This decision should be applicable for all other Tenders also i.e. Fire fighting Equipment, Inflatable Light</p>
09	<p>Inspection: Shri. Umesh Patil, of M/s. Babalot pointed out that Three Stage Inspection is too much & that will unnecessary increase the cost effect. He suggested that there should be only Two Stage inspection.</p>	<p>The suggestion is well accepted and out of 3 inspections inspection-1 and inspection-2 prescribed in the Tender will be clubbed together. This will apply to all other tenders also.</p>
10	<p>Pump Lift:- Shri. Umesh Patil, of M/s. Babalot requested Priming lift 7 mtrs. should be reduced to 5 mtrs.</p>	<p>Considering the EURO norms for the emission of exhaust gases, now a days the engines are coming with due development & changes, considering the same the request made by the representative is well accepted that the Priming lift 7 mtrs. should be reduced to 5 mtrs.</p>
11	<p>Payments: Shri. Raghu Singh, of M/s. ASKA pointed out that as per Clause No. 20 of “Terms and Conditions of Contract” – the conditions prescribed for receiving payments are too harsh. Practically, it becomes very difficult to obtain the payment for the work done. 100% payment should be released immediate delivery of the goods in view of huge investment. He further suggested that Director, MFS can think of keeping Bank guarantee of the same amount for the warranted period.</p>	<p>The suggestion is well accepted and payment shall be made 100% against the delivery. However an amount of 5%in the form of BG, against the order placed by the purchaser for that respective quantity shall be kept with the purchaser till the warranted period i.e. for the period of 3 years.</p>

12	<p>Octroi & Taxes-: Shri. Raghu Singh, of M/s. ASKA informed that since Octroi and other taxes may vary from place to place. He requested to confirm the conditions of Octroi & Other Taxes.</p>	<p>Director, MFS informed that Octroi and Other Tax as per Clause 17 of "Instruction to Bidder" shall be read as "Octroi should be paid extra at actual, however the Octroi payment should be done only after production of documentary evidence only.</p> <p>In case of municipal bodies, if the octroi is refundable, the octroi shall not be paid to the agency.</p>
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No Representatives from the Ancillary Fire Fighting Equipment company were present, hence no specific discussion was held on Fire Fighting Equipment tender.

The meeting concluded with a vote of thanks.

(K.R.Hatyal)
Senior Instructor,
State Fire Training Center,
Committee Member

(H.D.Parab)
Assistant Divisional Fire Officer
Mumbai Fire Brigade,
Committee Member

(D.P.Potphode)
Divisional Fire Officer,
M.I.D.C.,
Committee Member

(S.S. Warick)
Dy. Chief Fire Officer
M.I.D.C.,
Committee Member

(A.P.Mandke)
Chief Fire Officer
Thane Municipal Corporation
Committee Member

(A.C.Mahajan)
Chief Fire Officer
Nashik Municipal
Corporation
Committee Member

(Shri.M.V.Deshmukh)
Director,
Maharashtra Fire services
Chairman