

Directorate of Maharashtra Fire Services

Minutes of the meeting held with the bidders on 28th June, 2010.

There was continuous appeals from all the prospective bidders and members of the committee to hold one more additional meeting with the Director, Maharashtra Fire Services to discuss certain important issues related with Rate Contract for Fire Water Tenders & Foam Tenders. Considering the request made by the probable bidders, the meeting was held on 28th June, 2010 at 3.00 pm at MIDC (HO), Udyog sarathi; Mahakali caves Road, Marol, Andher (E), Mumbai- 400093. (Present c/o address of the Directorate of Maharashtra Fire Services) The following were present for the meeting.

Sr. No.	Name	Organisation
01	Shri M.V. Deshmukh, Director	Maharashtra Fire Services
02	Shri S.S.Warick, Dy. C.F.O.	M.I.D.C.
03	Shri D.P. Potphode, Div. F.O.	M.I.D.c.
04	Shri Bhai Patil, Sr. Instructor	State Fire Training Centre
05	Shri P.V. Hindlekar, Accountant	State Fire Training Centre
06	R.B. Shah	Brijbasi Udyog Hi-Tech Ltd.
07	Udit Agarwal	Brijbasi Udyog Hi-Tech Ltd
08	Rajesh Salot	Vijay Fire Vehicles & Pumps Pvt. Ltd.
09	Dilip Raut	Devi Fire Services Pvt. Ltd.

02. The common request of all the bidders was that, the entire estimate of Rs. 30.00 lakhs the fire engine, Equipments, pump is not feasible. The block estimate of this office is prepared almost about 1 year old. The block estimate was best on following items :

Sr. No.	Description	Amount
01	Tata make Chassis - 1613	09.00 Lakhs
02	Designing, Fabrication, commissioning, testing of Fire engine	17.00 Lakhs
03	Ancillary equipments & delivery hoses	02.75 Lakhs
04	Portable pump	01.25 Lakhs

03. Now, the cost of the chassis is Rs.10.50 lakhs and the cost of the equipments, stainless still, mild steel, Alluminium, basic accessories has increased drastically during last 1 year.

04. In addition to the above, the cost of EMD, Security deposit, 3 years warrantee, individual Bank Guarantee to concerned municipal councils etc. is getting loaded on the cost, and therefore there was a request to reconsider certain points to retrofit the cost of chassis, fabrication of fire engines within Rs.30.00 lakhs.

05. The following points were discussed and the decisions taken are as under :

Sr.No.	Issue	Dicission Taken
01	Security Deposit : As per the Tender Document successful bidder will have deposit Rs.100 Lakhs through Bank Guarantee from Nationalize Bank toward security deposit.	After discussion it was decided that the amount Rs. 100 Lakhs toward Security Deposit should be divided between the successful bidders. If the tender is split-up in more than one agency, else the same remains

		unchanged
02	<p>Liquidated Damages for Delayed Supply :</p> <p>As per the Tender Conditions in case of liquidated damages for Delayed Supply an amount equivalent to one percent of the price of the undelivered goods at the stipulated rate for each week or part thereof during which the delivery of such goods may be delayed subject to maximum limit of 20% of the stipulated price of the goods so undelivered.</p>	<p>This point is already discussed in the pre-bid meeting held on 20.05.2010 and Liquidated Damages for Delayed Supply is 10% only. 20% is typo error and 10% limit of Liquidated Damages for Delayed Supply is maintain.</p>
03	<p><u>COMMUNICATION GADZETS :-</u></p> <p>a) Wireless (VHF) System & Public Address System (PA System):</p> <p>b) Global Positioning System (GPS)</p> <p>c) Vehicle Tracking System (VTS) :</p>	<p>As on today there is no connectivity available for most of the fire station, & also considering the lack of proper computer hardware, it is decided that all these items should be deleted from the Tender document. However Public address system should be provided as specified in the tender document.</p>
04	<p>Requirement of Truss Type ladder may be deleted</p>	<p>It was decided that, Conventional alluminium ladder of 35 feet as per IS-4571 / 1977 should be provide in place of Truss type ladder.</p>
05	<p><u>Length of chassis:</u></p> <p>One of the leading manufacturer of chassis TATA, has phased out 1613 chassis having Wheel base Of 4800 mm, the new chassis available in the market are LPT 1615 chassis with wheel base of 4200 mm & 5200 mm; 5200 mm wheel base will be too long, and may create turning problems specially in small municipal councils.</p>	<p>Considering the length & easy mobility wheel base of 4200 mm is acceptable.</p> <p>This shall be as per the specifications offered by chassis manufacturers</p>
06	<p><u>PUMP:-</u></p> <p>Request from the Bidders, all the specification related to Fire pump as mentioned in the tender document is acceptable except the pump assembly of Gun metal it should be Alluminium alloy.</p>	<p><u>NO Change</u></p> <p>In the tender document we have already kept both the options open Bidders can quote price for Alluminium alloy pump assembly only.</p> <p>As per the national & international standards for alluminium alloy pump assembly without changing the specs</p>

		& standards as mentioned in the tender document.
07	Director, MFS has discussed the issue of Open tank structure, which is now world wide popular.	<p>During the visit to Leipzig , Germany it is observed that manufacturers of fire trucks design the fire truck in oper tank structure.</p> <p>This design has multiple advantages such as</p> <ol style="list-style-type: none"> 1. Less pay load 2. Easy to maintain 3. Minimum deflection to body, invites less wear & tear in long run <p>All the agencies have accepted the proposal. Open tank structure will be acceptable; however the vendor should submit the drawings in advance.</p>

The meeting then concluded with a vote of thank.

[M. V. DESHMUKH]

Director,
Maharashtra Fire Services